Enterprise Shared Tenant Management Fee Frequently Asked Questions (FAQ)

What is included in the $6.50 shared tenant fee?

The fee is $6.50 per FTE, per month (utilizing the OFM-budgeted FTE count total for your agency). The fee covers management of the Enterprise Shared Tenant and the services enabled in the tenant, including Enterprise Active Directory (EAD) Services*.

What is <u>not included</u> in the $6.50 tenant fee?

- Enterprise Vault licensing, which remains $2.25 per vaulted mailbox per month until use of this service is terminated.

- Enterprise Vault storage, which remains $1.27 per GB per month for storage consumed until use of this service is terminated.

- Microsoft licenses, including add-on services that require an additional license from Microsoft, such as Power BI, Project Online, Visio, etc.

- WaTech Skype customers will continue paying $3.50 per Skype user until use of this service is terminated. Agencies may migrate to Teams in the Enterprise Shared Tenant at no additional cost.

  o Note: Skype/Teams will require a G5/E5 or separate add-on license to use audio-conferencing features.

- WaTech AirWatch MDM customers will continue paying $5.50 per device until use of this service is terminated. Agencies may migrate to Intune in the Enterprise Shared Tenant at no additional cost with G3/E3 licensing or higher.

- WaTech Secure Email customers will continue to pay $0.56 per mailbox until use of this service is terminated.

- WaTech SharePoint customers will continue to pay Site Collection Costs until the SharePoint sites are migrated to SharePoint Online or to another SharePoint location.

When does the $6.50 shared tenant management fee start?

The Enterprise Shared Tenant fee of $6.50 per OFM-budgeted FTE, per month begins once an agency has a signed Terms of Service agreement and 95% of mailboxes are migrated to the Tenant.

Use Case Scenarios

If the customer….	*Then WaTech will bill customer…*
migrates <u>all</u> on-premise services to O365 (**including Vault**)	the O365 shared tenant rate only*.
migrates <u>all</u> on-premise services to O365 (**excluding Vault**)	the O365 shared tenant rate* + on-premise vault license and storage rates.
migrates <u>a portion</u> of services to O365	the on-premise costs for services consumed noted above.
adds services under existing on-premise model prior to, or while, migrating to O365	the on-premise costs for services consumed noted above.

*NOTE: The $1,000 per month Agency Hosted Domain fee remains when used.